

## SPEAKER BIOGRAPHIES

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CHAIR, INFRASTRUCTURE **EXECUTIVE COMMITTEE** 



TERRY ELLIS, VICE PRESIDENT OF GOVERNMENT & REGULATORY AFFAIRS

VICE-CHAIR, INFRASTRUCTURE EXECUTIVE COMMITTEE



















































#### Barry DuVal President & CEO Virginia Chamber of Commerce

Barry DuVal was named president and CEO of the Virginia Chamber of Commerce on April 28, 2010.

Under his leadership, the Chamber has become Virginia's largest business advocacy group, growing from 847 members in 2010 to more than 32,000 members today. In 2013, the Chamber produced *Blueprint Virginia* – the Commonwealth's first comprehensive business-led initiative to provide direction and long-term economic development planning for Virginia. In 2017, the Chamber released an update to the original Blueprint, *Blueprint Virginia 2025*, which engaged over 6,000 business and community leaders from around the Commonwealth to build an action plan for strengthening Virginia's economic competitiveness and getting Virginia back to the top of business climate rankings.

Barry's public service began in 1988 when he was elected to the Newport News City Council. In 1990 he was elected mayor of the city. He served as mayor from 1990 through 1996, when he stepped down to become the president and CEO of a regional economic development organization representing Southeast Virginia's 1.6 million citizens.

From 1998 through 2002 Barry served as the Secretary of Commerce and Trade for the Commonwealth of Virginia. During his term as Secretary, Virginia attracted a record-setting 1,500 economic development projects representing 156,850 new jobs and \$13.7 billion in private investment.

His private sector experience includes serving as president and CEO of DuVal Associates, Inc., a diversified real estate firm, from 1983-1996. Upon the completion of his term as the Secretary of Commerce and Trade, he served as president and CEO of Kaufman & Canoles Consulting, LLC, an economic development consulting firm specializing in public-private partnerships and strategic planning for business and government agencies.

Barry holds a Master of Legal Studies (MLS) degree from American University Washington College of Law and a Bachelor of Science degree from James Madison University.



#### Doug Smith President & CEO Hampton Roads Alliance

Doug Smith joined the Hampton Roads Alliance as President & CEO in September 2019. He oversees the business development staff, business intelligence, and marketing professionals and leads the region's economic development organization's operations, representing 14 municipalities and over 100 private sector investors. Doug and the Alliance staff work closely with the state and local governments and the private sector to assist international and domestic companies with investment projects, expansions, and relocations.

Under Smith's leadership, the Alliance capped off the best three years of supported announcements in nearly two decades. During that time, the Alliance has been integrally involved in establishing Hampton Roads as a critical hub in the offshore wind industry. The Alliance is now driving the development of a Regional Energy Roadmap that outlines how the region can control its energy future and balance reliability and access with affordability and economic growth.

Smith and his peers at the other regional organizations are working to make Hampton Roads the most collaborative region in the Commonwealth.

Doug, a native of Portsmouth, has lived and worked in Hampton Roads for most of his life. Prior to joining the Alliance, he served as the Norfolk City Manager. His other public sector experiences include serving as Deputy City Manager in the City of Virginia Beach and as Deputy City Manager, Chief Plans and Policy Officer, and Economic Development Director in the City of Portsmouth. In 2006, he was elected to Portsmouth City Council, where he gained regional experience as commissioner for the Hampton Roads Transportation Planning Organization and the Hampton Roads Planning District Commission.

In the private sector, Doug served as President & CEO of Kaufman & Canoles Consulting, where he counseled national and local developers, municipalities, higher education institutions, and corporations. Doug began his career in 1985 as a banker at First Union Bank (now part of Wells Fargo), where he worked for 12 years, and in his last role there, he managed 31 offices across Hampton Roads.

In addition to serving as ex-officio on regional boards like the Hampton Roads and Virginia Peninsula Chambers of Commerce, the Hampton Roads Workforce Council, and the Hampton Roads Executive Roundtable, Smith serves as a volunteer board member of the Foodbank of Southeastern Virginia & the Eastern Shore and the Hague School. He held previous positions as Vice Chair on the Alliance's Board of Directors, Chair of the Urban Land Institute (ULI) of Hampton Roads, and Chair of Future of Hampton Roads.

Smith earned a B.A. in History from the University of Virginia.



# Robert Duvall President & CEO Virginia Natural Gas Chair, Virginia Chamber of Commerce Board of Directors

Robert Duvall serves as president of Virginia Natural Gas. In this role, he is responsible for the safe and reliable delivery of natural gas to over 310,000 customers in southeastern Virginia and the Company's system growth and expansion and community involvement. In addition, Duvall serves as senior vice president of Southern Company Gas and is a member of the Southern Company Gas Management Council. Southern Company Gas is a subsidiary of Southern Company and the parent company of Virginia Natural Gas.

Before assuming his current position, Duvall served as senior vice president of Customer Operations, Safety and Technical Training for Southern Company Gas. In this role, he led the Company's customer experience, work scheduling, safety and technical training operations to deliver an outstanding engagement with customers through uncompromising values of safety, trust, performance and commitment.

In 2020, Robert returned to Virginia, where he served as president from 2014 to 2016, to lead the Company through Covid 19 and to establish the new energy future where natural gas is the foundation fuel. In previous roles, he served in a variety of engineering and operations positions, including as vice president of Operations for Virginia Natural Gas and managing director of Field Operations for Atlanta Gas Light. Duvall joined Southern Company Gas in 1984 as a distribution engineer for Atlanta Gas Light.

A graduate of the Civic Leadership Institute of Hampton Roads Virginia, Duvall has served on numerous charitable and civic boards in both Virginia and Georgia including the Virginia Chamber of Commerce, Hampton Roads Chamber of Commerce, Hampton Roads Economic Development Alliance, Georgia One-Call Center and United Way. He also has worked closely with March of Dimes, the Heart Association and Special Olympics.

A native of Irmo, South Carolina, Duvall earned a Bachelor of Science degree in civil engineering from Clemson University. He is a registered professional engineer in the state of Georgia.

Duvall and his wife, Phyllis, reside in Virginia Beach.



### Katharine Bond Founder iliox

Katharine Bond recently concluded her 25-year career with Dominion Energy, a Fortune 250 company. For the first decade, Katharine worked in finance where she supported investor relations, multiple company acquisitions and divestitures as well as forecasting and budgeting for multi-billion-dollar business units. She then transitioned to a role in external affairs where she served most recently as Vice President of Public Policy, Economic Development, Alternative Energy, and Infrastructure Strategy.

While at Dominion Energy, Katharine was the company's primary liaison with in-house technical experts and key external stakeholders, including those in the manufacturing and high-tech sectors, state and local government officials, and advocacy organizations. Katharine is a founding member of the Washington D.C. chapter of the national women's leadership organization CHIEF and was selected for World 50 Group's Women Executive Leadership Council.

She currently serves on the Board of Directors/Advisors for the Virginia Chamber of Commerce and Hampton Roads Alliance, and the Virginia Council on Economic Education. She served for eight years on the Longwood University Board of Visitors, including as its rector. Katharine holds bachelor's and master's degrees in finance.

She is currently a PhD candidate in the field of Public Policy and Administration where her research areas include collaborative approaches to infrastructure development and energy, supply, demand, policymaking, and ways to achieve a low carbon transition.



### Andrea Wortzel Partner Troutman Pepper

Andrea focuses her practice on water quantity and water quality issues, including water rights, water supply planning, and water withdrawal permitting, as well as discharge permitting and TMDL development and implementation.

She coordinates a growing and influential stakeholder group focused on water supply issues in the Commonwealth of Virginia. Beyond her water practice, Andrea advises clients on endangered species issues, landfill permitting and compliance, waste permitting, environmental compliance and audit programs and environmental enforcement defense.

Andrea also regularly counsels clients on legislative and regulatory strategies to promote her clients' objectives.

She holds a B.A. from William & Mary and a J.D. from the University of Richmond School of Law.



Ed Baine
President
Dominion Energy Virginia

Edward H. "Ed" Baine is president—Dominion Energy Virginia. He is responsible for all facets of Dominion Energy Virginia, a vertically integrated electric utility with generation, transmission and distribution assets that provides electric service to about 2.7 million customer accounts in Virginia and northeastern North Carolina. Baine joined the company in 1995 as an associate engineer and since has held numerous engineering, operational and management positions.

He was promoted to vice president—Shared Services in 2009 and became vice president—Power Generation Merchant Operations in 2012. He became vice president—Power Generation System Operations in 2013 and senior vice president—Transmission & Customer Service in 2015. In 2016, he was named senior vice president—Distribution, Power Delivery Group. He was named senior vice president—Power Delivery, Dominion Energy Virginia in 2019 and assumed his current position in October 2020. Baine is a member of the boards of directors of the Dominion Energy Credit Union, ChamberRVA, and Venture Richmond.

In addition, he serves on the board of visitors and Rector at Virginia Tech and the boards of directors of the Southeastern Electric Exchange, the Virginia Tech Athletic Fund, MEGA Mentors, as well as on the EPRI Research Advisory committee. He also serves on the board of directors of Virginia Learns and a member of American Revolution 250 Commission and GreenCity CDA.

He earned his bachelor's degree in electrical engineering from Virginia Tech and completed the advanced management program at Duke University's Fuqua School of Business. He is a registered professional engineer in Virginia.



### Walter Crenshaw Senior Director of Organization The AES Corporation

Walter leads the commercial origination for AES Inc's portfolio of renewable energy projects on the U.S. East Coast. He works closely with a diverse team to create solutions for AES' long-term utility and commercial and industrial customers.

Prior to that Walter led a greenfield development effort to expand AES's presence in the Virginia solar power market. Before that, he held a number of positions at Dominion Resources, including Director of Commercial Business for the Cove Point LNG export facility and Director of Business Development for power generation in deregulated markets.

He has a Master's Degree in Economics from Virginia Commonwealth University and a Master's of Business Administration from the Darden School of Business at the University of Virginia.



### **Shannon Pierce**Vice President of Strategy and Chief Administrative Officer Virginia Natural Gas

Shannon Pierce is vice president, strategy and chief administrative officer at Virginia Natural Gas having returned to her native Commonwealth to work for the company in the Fall of 2023. Pierce serves as a strategic advisor to the President & CEO, leads the development of growth and external affairs strategies and oversees financial performance and planning. Virgina Natural Gas delivers clean, safe, and reliable natural gas service to over 310,000 customers in southeastern Virginia and is a subsidiary of Southern Company Gas, headquartered in Atlanta, Georgia.

Since joining Southern Company Gas in 2004 as a lawyer, Pierce has held leadership roles with increasing responsibility in legal, regulatory and external affairs, and commercial and utility operations.

Pierce's involvement in the community and professional associations includes membership in the Virginia State Bar, the American Association of Blacks in Energy, and the Workforce Development Executive Council of the Center for Energy Workforce Development. Additionally, she is a member and former board member of the Energy Bar Association Southern Chapter, where she previously served as president. She has also served on boards for various not-for-profit organizations focusing on education and economic equity. Pierce is also a member of Delta Sigma Theta Sorority, Inc.

Pierce was honored in 2023 as an Atlanta Business Chronicle Leader in Corporate Citizenship, in 2020 as one of Quad County (Illinois) Urban League's Women of Power, as one of Atlanta Business League's 2017 and 2023 100 Women of Influence and named as one of Atlanta Business Chronicle's 2014 Forty under 40. She is a member of the 2015 class of Leadership Georgia and a 2018-19 Fellow with the International Women's Forum Foundation Leadership Fellows Program, which includes executive education at Harvard Business School and INSEAD (France). Pierce is a member of LEAD Virginia Class of 2024.

Pierce received both her undergraduate and law degrees from the University of Virginia. She is an emeritus member of the board of managers for the alumni association. She also has undergone extensive executive education at the Northwestern Kellogg School of Management Executive Education Program.



#### Tracey Steiner Chief Engagement and Consumer Officer Rappahannock Electric Cooperative

Tracey Steiner is REC's Chief Engagement & Consumer Officer. Steiner provides executive leadership in the Cooperative's member service, public relations and communications, economic development and government affairs programs, assuring the needs of REC's members, communities and stakeholders are being met through proactive outreach, outstanding customer service, and innovative programs and services.

Prior to coming to REC, Steiner's work experience included leading the education, training and event functions and serving in legal and regulatory positions for the National Rural Electric Cooperative Association (NRECA). In her 29 years at NRECA, prominent responsibilities included advising NRECA staff on a wide variety of legal and federal policy matters and advising the Touchstone Energy Cooperative, Inc. board and staff, helping to grow and further the national brand of more than 700 electric co-ops.

Steiner serves on board of directors for the Virginia Renewable Energy Alliance and on the program committee for the Rural Electric Management Development Council.

Steiner holds a Juris Doctor from George Washington University Law School and a Bachelor of Science in Journalism from the University of Maryland.



#### Jonathan Greeley Head of Virginia Economic Development Amazon

Jonathan Greeley is an Economic Development Manager on Amazon's Public Policy Team. Based in Massachusetts, Jonathan works across Canada, New England and Virginia, supporting business partners with site selection, real estate due diligence, stakeholder relations, policymaker engagement and community dialogue.

Before joining Amazon in July 2021, Jonathan served as the Director of Development Review for the Boston Planning & Development Agency, overseeing citywide development planning and serving on the agency's executive leadership team. Prior to his time at the BPDA, Jonathan worked for the Boston Private Industry Council, focusing on public private partnerships and innovation throughout the Boston Public Schools.

Jonathan holds a B.A. in History from Saint Anselm College, and an M.A in Urban and Environmental Policy and Planning from Tufts University.



#### Nick Blessing Director, Public Policy & Economic Development QTS Data Centers

A Virginia native, Nick attended the University of Virginia where he focused his studies in Government and became an active public servant – a passion that ultimately led him to serve as a Chief of Staff in the Virginia General Assembly.

Nick currently serves as the Director of Public Policy and Economic Development at QTS Data Centers, a leading global provider of data center services and technology infrastructure. Nick focuses on growing the QTS business by partnering with communities, governments, non-profits, and private sector stakeholders to develop pro-business policies that promote economic opportunity for the communities where QTS operates.

During his 8+ years with QTS, Nick has created and grown their multi-state government affairs practice, economic development arm, and has been responsible for the realization of numerous public-private workforce development programs, robust community development initiatives, and significant job creation and capital investment throughout Virginia.



# Todd Haymore Managing Director, Global Economic Development, Commerce & Government Relations Practice Group Hunton Andrews Kurth LLP

Todd heads the firm's global economic development, commerce and government relations group. Having worked at the intersection of business and government in various public- and private-sector leadership positions, Todd is deft at providing strategic advice and guiding companies through the most vexing challenges relating to business expansion or relocation within Virginia, throughout the United States and abroad.

As Virginia's Secretary of Commerce and Trade and Secretary of Agriculture and Forestry under Governors Terry McAuliffe and Bob McDonnell, and Commissioner of the Department of Agriculture and Consumer Services under Governor Tim Kaine, Todd gained invaluable insights into the inner workings of government, building relationships across party lines to promote Virginia businesses here and abroad as well as attracting foreign business investments to Virginia.

He worked closely with private-sector companies, regional entities and local, state and federal government officials to grow exports from Virginia and implement economic development strategies, including the creation of new and highly impactful economic development incentive programs. He was instrumental in leading Governor McAuliffe's "New Virginia Economy" diversification effort that saw record-breaking capital investment of more than \$20 billion from more than 1,100 economic development projects injected into Virginia's economy. Todd is also a veteran of more than 50 national and international gubernatorial trade and marketing missions.



### Monique Johnson Chief of Programs Virginia Housing

Monique was appointed Chief of Programs in April 2024. She previously served as Managing Director of Community Outreach, where she was responsible for fostering relationships with housing service providers and grant assistance programs across the Commonwealth. Monique's lived experience has been a driver for her to pursue a career in affordable housing. She was drawn to Virginia Housing's mission because it aligns so closely with her purpose and passion.

Monique's career includes over 20 years of experience in affordable housing development, commercial real estate lending, and organizational strategy and program operations. She is passionate about solving complex problems and mentoring the next generation of leaders. Monique also sits on the Board of the Housing Association of Nonprofit Developers and is a member of the Virginia Commonwealth University Real Estate Circle of Excellence.

Prior to joining Virginia Housing, Monique was the Chief Operating Officer at the Better Housing Coalition and Vice President at Virginia Community Capital.

Monique holds a Ph.D. in Public Policy and Administration from Virginia Commonwealth University, a Master of Business Administration from the University of Richmond, and a Bachelor of Science degree in Civil Engineering from the University of Virginia.

In her personal time, she enjoys being a mentor, teaching and practicing yoga, and traveling with her husband Darius and daughter Phoebe.



# Chris Lloyd Senior Vice President & Director, Infrastructure & Economic Development McGuireWoods Consulting LLC

Chris Lloyd leads the McGuireWoods Consulting infrastructure and economic development team where he specializes in site selection and economic development incentives negotiations. Since 1998, Chris has worked on dozens of high profile, corporate expansions and relocations across the country. Chris has also worked closely with clients on numerous public-private partnership projects for transportation and other infrastructure, and played a leading role in the development and passage of Virginia's public-private partnership laws, which have since become model legislation for use in other states.

Prior to joining McGuireWoods Consulting, Chris served for nearly five years in the Office of the Secretary of Commerce and Trade under Virginia Governors Allen and Wilder. In this position, he was responsible for legislative, budgetary, and regulatory coordination and development within that Secretariat which managed the state's economic development programs.

Chris graduated from the College of William & Mary in 1993. He lives in Richmond with his wife, Megan, and children.



### The Honorable Mark Christie Commissioner Federal Energy Regulatory Commission

Mark Christie is a commissioner on the Federal Energy Regulatory Commission (FERC).

Prior to becoming a FERC commissioner in January 2021, Comm. Christie served as a commissioner on the Virginia State Corporation Commission for nearly 17 years. That commission regulates public utilities in Virginia, and also regulates the banking, insurance and securities industries in Virginia. He was elected by the Virginia General Assembly to three terms as a commissioner, each time on bipartisan votes in both houses.

Christie taught regulatory law at the University of Virginia Law School for a decade and taught constitutional law and government in a doctoral program at Virginia Commonwealth University for 20 years.

He lives in Ashland, Virginia with his wife Anita, an educator in Hanover County Public Schools and an elected member of the Ashland Town Council.